

Retail Companies Accelerate Performance with Analytics

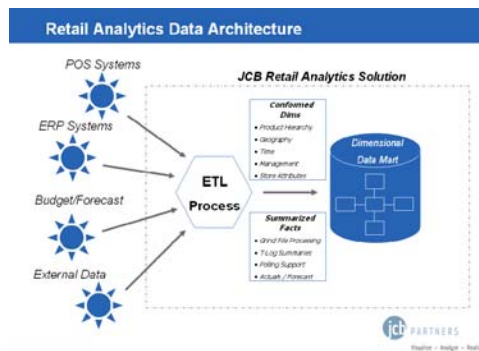
For management reporting, analysts at best practices companies spend 88 percent of their time performing analysis compared with 49% at an average company.

Source: Best Practices in Planning and Management Reporting

Retail companies have very common ways of analyzing operations, expansion, marketing and a whole host of other issues. In fact, decisions are made utilizing many similar data points at a primary level. High performing companies excel beyond basic reporting in two main areas: how they evaluate leading indicators at a secondary data level, and how efficiently their analytical processes result in actionable information.



JCB's Retail Pathways solution incorporates pre-defined reports and dashboards around a common Data Architecture and is supported by JCB's Retail Practice Group



- an inter-disciplinary team comprising background from the retail industry, business process, systems architecture and design. Engagements range from targeted focus solutions, to full frameworks for decision making. Our goal is to institutionalize how decisions are made within organizations, and to drive alignment throughout the business using

proven strategies, processes and tools. Retail companies vary in size and maturity, therefore solutions and roadmaps vary in scope and complexity. Contact us for more information on the methodologies and concepts JCB Partners utilizes to accelerate performance for leading retail companies.

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//OVERVIEW

JCB Partners Retail Practice Group combines best practices in business intelligence, data warehousing and performance management with deep industry expertise.

//SOLUTION

JCB's Retail Analytics Pathways is a pre-packaged reporting and analytics solution to help retail companies implement a process and technical framework around how they think, and how they need to operate. From flash reporting to scorecards/dashboard to budgeting and forecasting - we develop technology solutions that speak your language.

//ABOUT JCB PARTNERS

A nationally recognized, award winning consulting firm specializing in Business Intelligence and Finance Performance solutions.

- **IBM North American Services Partner of the Year** for three consecutive years
- **Best Industry Solutions Award**, for three consecutive years
- **Certified Trainers & mentors**, with regional training facilities
- **Global Custom Training**, developed and delivered onsite or at training facilities

//SERVICE OFFERINGS

JCB Partners helps companies implement a process and technical framework around how you think, and operate. Our service offerings include:

- Performance Management Solutions
- Business Intelligence
- Enterprise Planning & Consolidations
- Process Improvement / Reengineering
- Data Warehousing /Architecture / ETL